



A top environmental commodities trading firm is looking for a

RENEWABLE POWER AND GREEN CERTIFICATES MANAGER

Position based in Brussels (Belgium), Madrid (Spain), Budapest (Hungary)

YOU WILL HAVE THE RESPONSIBILITY TO DEVELOP THE RENEWABLE POWER AND GREEN CERTIFICATES MARKET, A NEW BUSINESS LINE FOR VERTIS

REQUIREMENTS

- Creative, entrepreneurial, intellectually curious, independent minded and agile
- Fluent English, written and spoken. Other Western European languages are a plus.
- Master's degree preferably in Business Economics or Finance.
- 3 - 5 years' experience in the renewable energy sector
- Strong sales and negotiation skills
- Ability to organise, coordinate and provide clear instructions to sales team
- Very strong planning and organizational skills, ability to prioritize
- Proven leadership in managing multinational global accounts
- Proven success in handling complex contract negotiations
- Travelling required around Europe

ABOUT VERTIS

- One of the first environmental trading companies in the world
- Established more than 15 years ago to "do something about" the environment
- With offices in Spain, Belgium, Italy, Poland, Romania and Hungary
- With over 1,000 clients worldwide
- International team of young professionals
- Outstanding IT tools

RESPONSIBILITIES

- Structure and develop the trading of energy certificates (RECs, I-REC, Guarantees of Origin and other European certificates) from front to back office
- Structure and develop the trading of PPAs
- Take full responsibility for your own market
- Set up the adequate strategy for Vertis to become a key player on the renewable energy market
- Develop a Vertis market intelligence dedicated to the energy certificate market
- Develop the sales and marketing plan together with our marketing team
- Define realistic objectives per country and set up the actions to reach them

BENEFITS

- Competitive salary and attractive bonus system
- Work for a company with a large number of energy and industrial clients in Europe
- Become a leader in the environmental certificates market in Europe
- Stimulating, high calibre, international work environment with advanced technology

To apply, please send your CV and a meaningful cover note in English to jobs@vertis.com. Please reference the job for which you are applying. For more information on Vertis Environmental Finance, please visit vertis.com/jobs.