



A top environmental commodities trading firm is looking for a
CORPORATE TRADER – PORTUGUESE SPEAKING
Position based in Madrid, Spain

JOIN THE FASTEST GROWING FINANCIAL MARKET
AND DO SOMETHING ABOUT THE ENVIRONMENT!

IF THIS IS YOU

- Native Portuguese with fluent English
- 1-3 years of sales and service experience, and strong desire to do sales
- University Bachelor or Master's degree in Economics, Finance or Business Administration
- Good with people, ability to make easy conversations and build strong relationships
- Good with numbers and Excel
- Ability to explain things to people in a clear manner
- Prior entrepreneurial experience is a big plus
- Call centre or phone sales experience is a plus as we use the phone extensively

THEN JOIN OUR BUSINESS

- A market worth 100 billion euros a year
- One of the first emissions trading companies in the world
- Established more than 15 years ago to “do something about” the environment
- With a growing team of young international professionals

TO TAKE FULL RESPONSIBILITY FOR YOUR OWN MARKET

- Join our Carbon Trading Desk as a Corporate Trader for your country
- Analyse your market, prioritise your leads and turn them into clients and transactions
- Take initial contacts through to financial close, which might take from 1 day to 6 months
- Understand your clients to build long term relationships
- Build our brand in your market through conferences and PR

AND GAIN UNIQUE BENEFITS

- Dynamic team
- Long-term position with travel opportunities
- Training in emissions trading, the energy sector and sales
- Stimulating, high-calibre, international work environment with good technology
- Competitive base salary and bonus

To apply, please send your CV and a meaningful cover note in English to jobs@vertis.com. Please reference the job for which you are applying. For more information on Vertis Environmental Finance, please visit vertis.com/jobs.