



**A top environmental commodities trading firm is looking for an**

**ACCOUNT MANAGER – ROMANIAN SPEAKING**

**Position based in Budapest, Hungary**

**JOIN A COMPANY WHERE YOU CAN MAKE A DIFFERENCE  
AND DO SOMETHING ABOUT THE ENVIRONMENT**

#### **IF THIS IS YOU**

- You are curious, creative and you have ambition
- You are native Romanian with fluent English
- You have 1-3 years of sales and service experience, and strong desire to do sales
- You have Bachelor's or Master's degree in Economics, Finance or Business Administration
- You are good with numbers and Excel
- You are great with people, able to make easy conversations and build strong relationships
- Having prior entrepreneurial experience is a big plus
- You are willing to live in Budapest for years to come

#### **THEN JOIN OUR BUSINESS**

- A company where you can make a difference and what you do matters
- One of the first emissions trading companies in the world
- Established more than 15 years ago to “do something about” the environment
- With an international team of young professionals
- With over 1,000 clients worldwide
- Working on a market worth 100 billion euros a year

#### **RESPONSIBILITIES**

- Join our Carbon Trading Desk as an Account Manager for Romania
- Understand your clients and build long term relationships with senior management
- Help your clients understand the CO<sub>2</sub> market (regulations and trading)
- Negotiate deals via phone and through face to face meetings
- Travel across Romania
- Build our brand in your market through conferences, PR and media relationships

#### **BENEFITS**

- Competitive base salary and attractive bonus system
- Chance to become an expert of the CO<sub>2</sub> market through outstanding trainings in emissions trading, the energy sector and sales
- Stimulating, high-calibre, international work environment with good technology
- A well-equipped, exclusive office located in one of the most developed areas of Buda
- Long-term position with travel opportunities

To apply, please send your CV and a meaningful cover note in English to [jobs@vertis.com](mailto:jobs@vertis.com). Please reference the job for which you are applying. For more information on Vertis Environmental Finance, please visit [vertis.com/jobs](http://vertis.com/jobs).